

Effective Buying Income - 2005

Mayes County, Oklahoma

(\$000)

Compiled by MidAmerica Industrial Park, Oklahoma

MayesCount_EBI\$RetSales_2005

Year	Mayes County	Prior Year % Change	State of Oklahoma	Prior Year % Change	% of State
1982	\$217,519	n/a	\$26,477,485	n/a	0.82152%
1983	241,534	11.040%	29,100,231	9.906%	0.83001%
1984	268,746	11.266%	31,583,150	8.532%	0.85092%
1985	298,515	11.077%	34,229,172	8.378%	0.87211%
1986	318,875	6.820%	35,448,179	3.561%	0.89955%
1987	321,720	0.892%	36,153,371	1.989%	0.88988%
1988	317,362	-1.355%	35,503,942	-1.796%	0.89388%
1989	271,922	-14.318%	30,363,996	-14.477%	0.89554%
1990	281,609	3.562%	32,266,858	6.267%	0.87275%
1991	303,086	7.627%	34,306,007	6.320%	0.88348%
1992	334,338	10.311%	37,055,007	8.013%	0.90227%
1993	344,350	2.995%	38,870,990	4.901%	0.88588%
1994	360,372	4.653%	41,285,003	6.210%	0.87289%
1995	391,410	8.613%	43,506,005	5.380%	0.89967%
1996	392,162	0.192%	42,206,024	-2.988%	0.92916%
1997	413,048	5.326%	43,663,903	3.454%	0.94597%
1998	434,095	5.096%	46,099,365	5.578%	0.94165%
1999	443,213	2.100%	47,213,303	2.416%	0.93875%
82-99 % Chng	103.8%		78.3%		
2000	465,951	n/a	49,002,428	n/a	0.95087%
2001	583,280	25.181%	51,573,822	5.247%	1.13096%
2002	515,879	-11.556%	52,261,612	1.334%	0.98711%
2003	519,153	0.635%	52,937,047	1.292%	0.98070%
2004	531,633	2.404%	54,208,506	2.402%	0.98072%
2005	553,583	4.129%	56,784,731	4.752%	0.97488%
00-05 % Chng	18.8%		15.9%		

Source: Sales Marketing & Management, Survey of Buying Power, Bill Communications

Note: The 2000 report now reports current estimated calendar year sales. Also, retail sales now include food service and drinking place establishments sales. Consequently, trending could produce misleading results.

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Retail Sales - 2005

Mayes County, Oklahoma

(\$000)

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MayesCount_EBI\$RetSales_2005

Year	Mayes County	Prior Year % Change	State of Oklahoma	Prior Year % Change	% of State
1982	\$145,156	n/a	15,055,002	n/a	0.96417%
1983	141,166	-2.749%	15,444,403	2.587%	0.91403%
1984	145,111	2.795%	15,776,494	2.150%	0.91979%
1985	126,670	-12.708%	18,626,068	18.062%	0.68007%
1986	129,909	2.557%	19,433,585	4.335%	0.66848%
1987	134,875	3.823%	19,682,426	1.280%	0.68526%
1988	153,331	13.684%	19,273,496	-2.078%	0.79555%
1989	150,909	-1.580%	19,196,809	-0.398%	0.78612%
1990	178,268	18.129%	19,852,439	3.415%	0.89797%
1991	179,895	0.913%	20,218,493	1.844%	0.88975%
1992	183,632	2.077%	20,200,258	-0.090%	0.90906%
1993	173,598	-5.464%	19,878,686	-1.592%	0.87329%
1994	168,798	-2.765%	20,818,041	4.725%	0.81083%
1995	252,228	49.426%	25,602,376	22.982%	0.98517%
1996	253,899	0.662%	25,998,183	1.546%	0.97660%
1997	269,711	6.228%	26,793,399	3.059%	1.00663%
1998	276,692	2.588%	27,840,952	3.910%	0.99383%
1999	314,952	13.828%	29,290,177	5.205%	1.07528%
82-99 Chng.	117.0%		94.6%		
2000	449,581	n/a	37,130,823	n/a	1.21080%
2001	583,280	29.739%	38,976,392	4.970%	1.49650%
2002	586,089	0.482%	38,355,710	-1.592%	1.52804%
2003	584,071	-0.344%	40,657,210	6.000%	1.43657%
2004	617,238	5.679%	42,368,893	4.210%	1.45682%
2005	721,584	16.905%	45,251,428	6.803%	1.59461%
00-04 % Chng	37.3%		14.1%		

Source: Sales Marketing & Management, Survey of Buying Power, Bill Communications

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